BENEFITS OF BEING A YS CHAMBER MEMBER

YSCHAMBER
YELLOW SPRINGS CHAMBER OF COMMERCE
enterprising ideas + meaningful support

The mission of the Yellow Springs Chamber of Commerce is to encourage a VIBRANT BUSINESS ENVIRONMENT that DRIVES THE SUCCESS of our members while ENHANCING THE QUALITY OF LIFE in our community.

DISCOUNT PROGRAMS

(Savings from these programs can more than pay for the cost of your membership)

- **SOCA** Discounts as detailed on the back side of this sheet
- **Arthur Morgan House** B&B Corporate rate, $100/night single + tax, Sunday-Thursday (937.767.1761)
- **Black Pug Bike Repair** 10% discount on service (Christopher Worrell, 937.206.0980)
- **Brilliant Smiles** 50% discount on 1st comprehensive exam including cleaning, x-rays;$250 off Invisalign (937.376.9975)
- **Clark State Community College** 10% discount on Workforce Development (Toni Overholser, 937.431.7164)
- **Clay + Stan** Graphic Design & Branding Package Program (Justin Galvin, 937.319.6049)
- **Constant Contact** Email Marketing Program 25% discount for pre-payment (constantcontact.com, 866.289.2101)
- **Tech Advisors** Free technology audit to detect potential areas businesses may be exposed to cybercrime. Randall East (937) 528-2460
- **Jailhouse Suites** Business Traveler's Perks - discounts on rooms, food & other perks (937.767.2461)
- **Mills Park Hotel** Conference Room Rental - up to 8 hours and up to 20 people for only $150 (937.319.0400)
- **Montgomery Insurance & Investments** 10% off Tax Preparation (Montgomery Insurance, 937.372.7646)
- **Matthew Collins Photography** 30 minute professional portrait session for $175 (816.726.6632)
- **Office Depot** Office supplies, technology, furniture and copy/print services
- **Park-N-Go Airport Parking** 15% discounted rate with Promo Code YCOC15 (937.890.7275)
- **US Bank** Up to $100 off first check order for any new business account (YS Branch Manager, 937.767.6620)
- **WesBanco** Perks at Work program provides employee benefits valued at up to $200 (937.767.2606)
- **WYSO** 15% discount on underwriting for new clients. Contact Karen Bledsoe (937.367-3713)
- **YS Street Fair** $15 discount and preferred registration (937.767.2686)
- **YS Chamber** Copy & Printing Service Discounts on B&W and Color printing, copies, laminating, paper cutting

BUSINESS PROMOTIONS

- **Website Listing** for your business on the popular Chamber website with a link to your website
- **Visitor's Guide Listing** for Destination businesses with Enhanced Membership (25,000 distributed/year)
- **Web Calendar** for posting member events
- **Information Distribution** Yellow Springs Station offers space for your brochures and business cards
- **Business listing** in applicable specialty publications; Handcrafted 68, Residential Relocation, Business Relocation
- **Facebook Presence** robust postings on YellowSprings OH and Yellow Springs Chamber of Commerce pages

EDUCATION, NETWORKING & ADVOCACY

- **Chamber Events** including Chamber Chats, Lunch & Learn, Business After Hours & Annual Meeting
- **ChamberNews** & Destination Yellow Springs e-newsletters with business and event information
- **Business Resources** research studies, mentoring, governmental and educational referrals
- **Advocacy** for member businesses locally and regionally to assist in navigating the regulatory process
- **YS Chamber Advisory Team** to advise new or evolving businesses
- **Member Referral** and Networking connecting members with products and services
- **Visibility & Credibility** for your business or organization

COOPERATIVE MARKETING & SPONSORSHIPS

The Chamber has developed a highly sophisticated, strongly branded regional marketing campaign and administers a pooled fund from participating members. Plan participants receive mentions of your business on the web, in social media and in print advertising at a cost far lower than could ever be achieved alone. Sponsorships are available for YS Street Fair and Chamber meetings or we'll develop something specifically for your business. Take advantage of the popularity of Yellow Springs and the marketing power of the YS Chamber to reach your customers.

YSCHAMBER

YELLOW SPRINGS CHAMBER OF COMMERCE

enterprising ideas + meaningful support

SOUTHERN OHIO CHAMBER ALLIANCE

These benefits from our partner the Southern Ohio Chamber Alliance increase the value of your membership in the Yellow Springs Chamber of Commerce.

HEALTH AND WELLNESS

SOCA Benefit Plan

- Small business health plans for 2-50 employees.
- A self-funded multiple employer pool with stop loss coverage from Anthem BC & BS
- Competitive rates with fixed, predictable payments
- A variety of plan designs including HSA's & PPO's
- Expanded wellness offerings
- Additional offerings include dental, vision, life, optional life and disability plans
- Provided by these YS Chamber Members:
  Jim Saner, Montgomery Insurance (937) 372-7646
  Randy Gifford, Reichley Insurance (937) 429-0655

Superior Dental Care

- Plans for sole proprietors & groups of 100 or less eligible employees offering discounts up to 11%.
- EyeMed Vision Care Access Plan D
- Accepted by this YS Chamber Members:
  Brilliant Smiles (937) 376.9975
- Provided by these YS Chamber Members:
  Montgomery Insurance (937) 372-7646
  Reichley Insurance (937) 429-0655

Appro-RX Discount Card

- A pharmacy discount card. If you have a generic copay of $10 or higher, the discounted price will be less than your copay 70% of the time. Available to you and your employees for FREE!

Workers Compensation Group Rating

- Comprehensive claims administration & consulting for worker's & unemployment compensation. Group Rating is designed to reduce your rates providing significant savings.
- Contact Hunter Consulting (800) 486.6652

BUSINESS SERVICES

Trak-1 Background Screening

- Up to 12% discounts on background screening for employees, renters & volunteers
- Contact Dave Klotz (800) 780-6407

LegalShield and IDShield

- Small business plans to provide monitoring of financial, personal and social media; identity restoration and password management.
- Contact Todd Goodwin (513) 200-4826

Community Energy Advisors

- Certified energy management firm that provides education, savings and protection on energy expenses for business, industrial and residential customers.
- Call (330) 721.8000

Bannockburn Global Forex LLC

- Boutique capital markets trading firm specializing in foreign currency; payment, settlement, hedging, and advisory services. Bank neutrality, Chamber Member Preferred Pricing & No Transaction Fees
- Contact John Schuermann (513) 745-9866

Elavon US Bank Payment Processing

- Cost-effective, customized payment solutions and personalized support tailored to your business needs whether in-store, over the phone, mobile wallet or online. Preferred YS Chamber member pricing.
- Contact John Webb (937) 671-1606

strategic HR Inc

- Customized human resources and recruiting services to support HR needs; member discounts for Virtual HR Solutions providing 24/7 resources, and consultation.
- ChamberSales@strategichrinc.com or (513) 697-9855

Additional benefits are detailed on the reverse side.
For more information about these benefits or to join, please contact us at 937-767-2686 or visit our website YSChamber.org

A new self-funded medical plan for small employers

As today's small businesses continue to search for cost-saving health coverage options, the Southern Ohio Chamber Alliance (SOCA) has taken action to help. SOCA has created a new health program that can lead to more rate stability and is a smart solution that offers potential savings for groups with 50 or fewer employees. SOCA has teamed up with Anthem Blue Cross and Blue Shield to administer this plan and provide stop loss coverage.

This new self-funded medical offering called the SOCA Benefit Plan is a multiple employer welfare arrangement (MEWA). MEWAs enable smaller employers to join together to share in the overall claims risk. By being part of a larger, self-funded pool, employers have financial protection backed by Anthem's stop loss coverage.

In addition to financial protection, this innovative alternative offers:

- Competitive rates
- Fixed, predictable monthly payments
- A variety of plan designs
- Anthem's broad Blue Access PPO Network and Essential Rx Formulary
- Coverage for claims run-out /terminal liability coverage

To top it off, we've added expanded wellness offerings so your employees can benefit from your investment in them even further. And we also offer Specialty products that are only available to employers participating in the SOCA Benefit Plan, including dental, vision, life, optional life and disability plans at specially discounted rates.

Anthem BlueCross BlueShield

Southern Ohio Chamber Alliance SOCA Benefit Plan

Central Ohio Chambers of Commerce

Dayton Area Chamber of Commerce

NOACC Northern Ohio Area Chambers of Commerce

Regional Chamber Youngstown • Warren

Who is eligible for the SOCA Benefit Plan?

The SOCA Benefit Plan is available to small business employers that have at least two employees enrolled on their medical plan and no more than 50 total employees. The business must be domiciled in Ohio, and must be a member in good standing with a Chamber of Commerce that is qualified to offer the SOCA Benefit Plan. These chambers include:

- Southern Ohio Chamber Alliance (SOCA)
- Northern Ohio Area Chambers of Commerce (NOACC)
- Central Ohio Chambers of Commerce (COCC)
- Dayton Area Chamber of Commerce (DACC)
- Youngstown/Warren Regional Chamber (YWRC)

Why Anthem Blue Cross and Blue Shield?

Get peace of mind knowing that Anthem has been serving millions of members in Ohio for more than 75 years and is:

- Part of the nation's largest health benefits company
- Part of the BlueCard® program through the Blue Cross Blue Shield Association, which includes more than 96% of hospitals and 93% of doctors in the country
- Highly experienced in alternate funding plans

We've got you covered with standard health and wellness programs.

Your employees can get help taking care of their health. Our programs include 24/7 NurseLine, Future Moms, ConditionCare, and more. And you have the option to buy dental, vision, life and disability coverage at a discounted rate only available as part of the SOCA Benefit Plan.

Find out more today.

To learn more about the SOCA Benefit Plan and its many advantages, call 1-844-MED-OHIO or visit 844MedOhio.com, or ask your Chamber of Commerce for a referral to a participating broker.

Anthem Blue Cross and Blue Shield is the trade name of Community Insurance Company. Independent licensee of the Blue Cross and Blue Shield Association. ANTHEM is a registered trademark of Anthem Insurance Companies, Inc. The Blue Cross and Blue Shield names and symbols are registered marks of the Blue Cross and Blue Shield Association.
SHSOCABP rev. 12/17

SOCA plans

SDC offers these specially rated dental plans to members of participating Southern Ohio Chamber Alliance (SOCA) Chambers of Commerce. These plans are available to groups with 2-50 enrolled employees as well as sole proprietors.

Superior Wellness Bundles

In addition to truly superior dental plans, SDC offers **Superior Vision** plans through our Superior Wellness Bundles. By adding a fully-funded Superior Vision plan to your SDC SOCA dental plan, your group can take advantage of one-source enrollment, installation and billing for both lines of coverage. These special vision rates are available only through our Superior Wellness Bundles. Contact us at **AccountServices@superiordental.com** to sign up.

Value-added benefits offered with every plan

SDC is pleased to offer these value-added benefits to members at no additional charge with all SOCA dental plans:

FREE SECOND OPINIONS

Members have the option to get a no-cost second opinion from a participating dentist for covered extensive treatments that include numerous or costly services.

SMILE*RIDER*™

This is a supplemental cosmetic rider that provides a 15% discount for elective cosmetic services including teeth whitening, veneers, bonding, porcelain facings, etc.

EYEMED VISION DISCOUNT

Administered through EyeMed Vision Care® Discount Plan, members enjoy discounts on vision products and services.

PRESCRIPTION DISCOUNT

Savings of up to 20% off retail price on many prescription drugs at participating pharmacies.

ONLINE RESOURCES

ONLINE ACCESS

Superior Direct Connect, our secure online account management system, is available 24/7 at **sdc.superiordental.com**.

Employers: View plan information, manage group enrollment and retrieve E-bills.

Members: View benefit levels, check claim status, make changes to contact information, view and print EOB's (Explanation of Benefits), print a temporary ID card, request a new ID card and more.

FIND-A-DENTIST

Available from any page at **superiordental.com**, our Find-A-Dentist tool allows members to find a network dentist near them or quickly determine if their current dentist participates in SDC's network.

SDC MOBILE

Members can download SDC's free mobile app from their device's app store for instant, on-the-go access to their Mobile ID card, benefit information, claims, Find-A-Dentist, online chat and more.

ONLINE CHAT

Our secure online chat allows members to get immediate answers to questions about their SDC membership from our mobile app or website.

SMALL GROUP CENTER

Our convenient self-service center at **superiordental.com/small-group** includes important forms, renewal information, contact information and more.

SDC Superior Dental Care®
A Medical Mutual® Company

6683 Centerville Business Parkway, Centerville, Ohio 45459
superiordental.com | 800.762.3159 | 937.438.0283

© 2019 Superior Dental Care, Inc. MBCP-SOCA.04-B1019

SDC Superior Dental Care®
A Medical Mutual® Company

2020
SOCA DENTAL PLANS

SOUTHERN OHIO CHAMBER ALLIANCE

SDC Ohio SOCA Dental Plans–2020

2-50 enrolled employees

These small group dental plan rates are guaranteed for 12 months when implemented by December 31, 2020. **Employer groups with 30 or more enrolled employees may be considered for other plan options.** Employer groups with 51 or more enrolled employees will be individually underwritten based on the group's specifications. Current groups with SDC may not be eligible for these rates.

Open Access Small Group Dental Plans	Plan A In/Out of Network	Plan B In/Out of Network	Plan C In/Out of Network
Preventive	100%	100%	100%
Basic	50%	50%	80%
Major	30%	50%	50%
Contract Maximum	$750	$1,000	$1,000
Orthodontia (Optional)	See options below	See options below	See options below
Deductible (applies to Basic and Major only)	$50/$150	$50/$150	$50/$150
Copay	$0	$0	$0
Base Plans without Orthodontia			
Employee	$20.53	$25.06	$29.08
Employee + Spouse	$41.06	$50.11	$58.61
Employee + Child(ren)	$51.33	$62.64	$72.70
Family	$66.23	$80.23	$92.64
Additional Rating Options First, select the desired base rates, then begin calculations of any additional rating options			
No Deductible	Base rates plus 5%	Base rates plus 5%	Base rates plus 5%
Sole Proprietor*	Base rates plus 10%	Base rates plus 10%	Base rates plus 10%
$25/$75 Deductible (applies to Basic and Major only)	Base rates plus 3%	Base rates plus 3%	Base rates plus 3%
$50/$100 Deductible (applies to Basic and Major only)	Base rates plus 2%	Base rates plus 2%	Base rates plus 2%
$750 Contract max	N/A	Base rates less 5%	Base rates less 5%
$1,000 Contract max	Base rates plus 5%	N/A	N/A
$1,500 Contract max	Base rates plus 11%	Base rates plus 11%	Base rates plus 11%
50%/$750 Orthodontia (minimum 10 enrolled employees)	Base rates plus 7.5% (on any tier greater than EE+Sp)	Base rates plus 7.5% (on any tier greater than EE+Sp)	Base rates plus 7.5% (on any tier greater than EE+Sp)
50%/$1,000 Orthodontia (minimum 10 enrolled employees)	Base rates plus 10% (on any tier greater than EE+Sp)	Base rates plus 10% (on any tier greater than EE+Sp)	Base rates plus 10% (on any tier greater than EE+Sp)
Endodontics in Major	Base rates less 4%	N/A	Base rates less 4%
Periodontics in Basic	Base rates plus 2%	N/A	Base rates plus 2%
Copay of $10 (applies to Preventive exams only)	Base rates less 5%	Base rates less 5%	Base rates less 5%
All changes and/or calculations added to the listed rates must be approved by SDC before finalization			
No Waiting Periods—No Missing Tooth Clause—No Balance Billing (In Network)—No Claim Forms (In Network)			

* For sole proprietor groups, the sole proprietor base rate must be calculated first by adding 10% to the above rates, then any additional rating options are calculated from that base rate.

National network

SDC is licensed to sell to groups domiciled in Ohio, Kentucky and Indiana. Our network of participating dentists and specialists offers coverage across the country with **more than half a million access points** nationwide and growing. *Enrolled Members are encouraged to seek care from a participating dentist.* Please visit SDC's website **superiordental.com** for a directory of participating dentists.

Underwriting guidelines

Employer contribution: N/A

Participation requirement: Minimum of 2 enrolled employees; minimum of 10 enrolled employees for Orthodontia options.

Group size: Employer groups with 2-50 enrolled employees may select 1 plan for their employees and must follow the participation requirements.

Continued eligibility: Determined at the time of renewal based on group size and specifics.

SOCA criteria: To receive the SOCA discount, confirmation of a current SOCA membership must be submitted to SDC with the completed group application. Sole proprietors with a confirmed SOCA membership are eligible and expected to pay quarterly in advance.

SIGN UP IS EASY!

Contact SDC's Account Services team
accountservices@superiordental.com
800.762.3159 | superiordental.com

Sole Proprietor Enrollment, Billing and Terminations: Eligible effective dates for sole proprietor **groups and members** are: January 1st, April 1st, July 1st, or October 1st. SDC will not accept sole proprietor effective dates for any other month. All paperwork, including the group application, enrollment form, auto pay form, and a copy of a voided check must be fully completed and submitted on or before the 10th of the month prior to the effective date. For example, a sole proprietor with an effective date of January 1st would need to have all forms submitted on or before December 10th. Sole proprietors that miss this deadline will be enrolled on the next eligible effective date. Sole proprietors are expected to pay quarterly in advance. The premium billing statement will be sent on or around the 15th of the last month in each quarter and will include the three months in the upcoming quarter. The quarterly premium payment will be deducted from your designated business account on or around the 10th of the first month in each quarter. Full payment for each quarter is expected for coverage to continue. For example, for the first quarter starting January 1st, the premium billing statement will be sent on or around December 15th and will include January, February and March and the quarterly premium payment will be automatically deducted on or around January 10th for the same three months.

Call Now
1-800-808-1213

SOCA
SOUTHERN OHIO CHAMBER ALLIANCE
Delivering Value to Chamber Membership.

Powered by RxCut®

RxCut® the Equalizer in Healthcare

Because you deserve the lowest price on your generic drugs!

Have Insurance?

Is your Generic Copay $15 or higher?

If your generic copay is $15 or higher, have your pharmacist use our card to compare prices.

Start paying less by asking, "What's my RxCut® Price?"

The RxCut® price on 21 of the 25 most frequently used generic drugs, for our members, has been lower than insurance copays of $15 or more.

Register your FREE card as a secondary form of payment and always ask, "What's my RxCut® Price?"

No Insurance?

Save up to 87% on prescriptions.

The RxCut® prescription savings card benefits the insured, uninsured, underinsured, and those with high deductibles.

RxCut® is driven to help all people. We negotiate deep discounts with pharmacies to provide low cost prescription drugs to consumers.

Always ask, "What's my RxCut® Price?" and start saving today.

Below are actual pharmacy transactions from RxCut® members. Not only was our pricing better than the retail price but was also lower than a generic copay of $15.00. Pricing as of 11/01/2017

Drug Label Name	Qty	Retail Price	RxCut Price	Savings $	Savings %	Pharmacy
ZOLPIDEM TARTRATE 5 MG TABLET	30	$267.99	$10.19	$257.80	96.19%	CVS PHARMACY
SIMVASTATIN 40 MG TABLET	30	$207.92	$12.04	$195.88	94.2%	FREEDOM PHARMACY
PHENOHYTRO TABLET	10	$313.99	$12.32	$301.67	96.07%	RITE AID PHARMACY
CAPTOPRIL 50 MG TABLET	90	$260.99	$13.01	$247.98	95.01%	KROGER PHARMACY
AMLODIPINE BESYLATE 10 MG TAB	90	$220.60	$13.53	$207.07	93.86%	GOOD NEIGHBOR PHARMACY
EMVERM 100 MG TABLET CHEW	7	$442.90	$13.56	$429.34	96.93%	WALGREENS
LAMOTRIGINE 200 MG TABLET	30	$285.99	$13.77	$272.22	95.18%	GIANT EAGLE PHARMACY
ROSUVASTATIN CALCIUM 20 MG TAB	30	$219.99	$14.03	$205.96	93.62%	SAVON PHARMACY
PHENOHYTRO TABLET	10	$244.99	$14.32	$230.67	94.15%	SAFEWAY PHARMACY
CLOPIDOGREL 75 MG TABLET	30	$270.85	$14.41	$256.44	94.67%	TOWN DRUG

APPRO·Rx

www.rxcut.com/SOCA

PRESCRIPTION SAVINGS CARD

THIS CARD IS ACTIVE
Member ID: URX12031
RxGroup: URX12031
RxBIN: 013824
RxPCN: RXCUT
FAMILY COVERAGE

SOCA
SOUTHERN OHIO CHAMBER ALLIANCE
Delivering Value to Chamber Membership.

Helpdesk: 1-800-808-1213

www.rxcut.com/SOCA

Present this free card at the pharmacy whether you have prescription insurance or not. Savings can be as much as 87%. Share this card with your family and friends, it can even be used to fill your pet meds. *This card is reusable and never expires.*

STEP 1 Visit our website and use the pharmacy price search or call 1-800-808-1213 for the lowest price in your area.

STEP 2 Present the card at the pharmacy and start saving!

ATTENTION PHARMACIST: THIS CARD IS ACTIVATED AND ENTITLES THE MEMBER TO ALL PRESCRIPTION DRUG BENEFITS ASSOCIATED WITH THE BIN AND GROUP NUMBERS (PER STATE AND FEDERAL LAW). IF YOU HAVE ANY ISSUES IN PROCESSING THIS CARD, PLEASE CALL US AT 800-808-1213

THIS IS NOT INSURANCE-VOID WHERE PROHIBITED BY LAW

The program administrator may obtain fees from pharmacies based on your purchases in order to support this program.

The RxCut® Prescription Savings Card is FREE with NO enrollment, activation or expiration date.

There are over 67,000 participating pharmacies across the U.S. and Puerto Rico.

Use the Above Card to Start Saving Immediately! Tell your Friends and Family too!

THIS IS NOT INSURANCE – VOID WHERE PROHIBITED BY LAW

The Bureau of Workers' Compensation offers a number of programs that allow employers to receive discounts on their workers' compensation premiums.

Hunter Consulting Company assists employers in choosing the most cost effective program for their company and then continues service by assisting the employer in meeting all program deadlines and requirements.

Group Experience Rating

The Ohio Bureau of Workers' Compensation (BWC) permits "like" employers to pool their experiences, which results in an overall premium discount. While the BWC does set the maximum discount for each group year, Hunter Consulting is able to offer a number of discount levels in a number of industry groups; not to exceed the BWC preset maximum.

Group Retrospective Rating

Under this form of group rating, employers are allowed to pool together through a sponsoring organization and receive periodic refunds or assessments based on the performance of the group.

**Recommended for those employers that have claims in their experience.

Eligibility

To be eligible for these program employers must:

- Be a member of a sponsoring association
- Be a private, state-fund employer or a public employer taxing district
- Be current on any and all premiums or other monies owed to the BWC
- Not have cumulative lapses in excess of 40 days within the 12 months preceding the application deadline.

Employers are reviewed annually for eligibility to participate in this program. **Private employers must submit enrollment forms by the fourth Monday in November and public employers must submit by the end of May.**

Private employers must enroll in this program by the last business day in January and public employers by the last business day in July.

Don't qualify for Group Experience Rating; don't like the risk involved with Group Retrospective Rating? Call Hunter Consulting for a complete program analysis to find out which BWC program will be most cost effective for your business.

Call Today!
800.486.6652

Member Benefit

Energy Education, Protection, & Savings

CHAMBER ENERGY PROGRAM

YSCHAMBER
YELLOW SPRINGS CHAMBER OF COMMERCE
enterprising ideas + meaningful support

YS Chamber members have access to free energy advice as part of their membership!

- Feel like you are paying too much for electricity and natural gas, but aren't sure how to reduce your costs?
- Receiving calls from suppliers but not sure who has the best offer?
- Considering a lighting upgrade but need help finding and filing for the best rebates?
- Need rate protection so that your electricity and gas prices don't spike while you are using the most?
- Want a partner to manage your supply contracts so you never roll to a monthly variable rate and erode your savings?

Simply call 330-208-2082 or email chamberenergy@ceateam.com.

Home and Business

Chamber Energy Program is Powered by: COMMUNITY ENERGY ADVISORS

For more information, visit ceateam.com/chamber.

LegalShield | IDShield

Affordable Legal and Identity Theft Protection

LegalShield and IDShield provide the legal and identity theft protection you and your family need and deserve.

LegalShield Plan Benefits*:

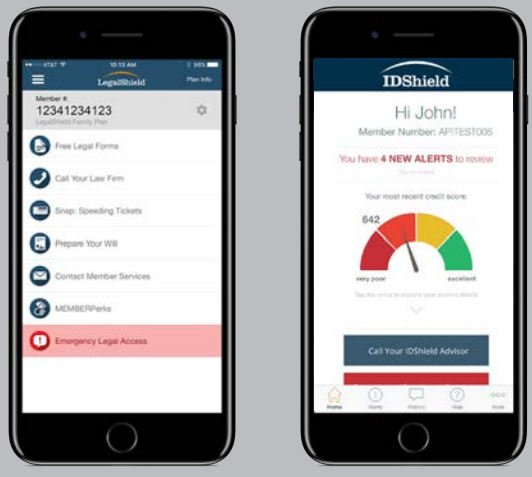
- Legal Consultation and Advice
- Dedicated Law Firm
- Legal Document Preparation and Review
- Letters and Phone Calls Made on Your Behalf
- Speeding Ticket Assistance
- Will Preparation
- 24/7 Emergency Access
- And More!

IDShield Plan Benefits*:

- Identity Consultation and Advice
- Dedicated Licensed Private Investigators
- Identity and Credit Monitoring
- Social Media Monitoring
- Child Monitoring
- Complete Identity Restoration
- Identity Threat and Credit Inquiry Alerts
- 24/7 Emergency Access
- And More!

We have an app for that!

With the LegalShield and IDShield mobile apps, you can easily prepare your Will, call your law firm, track your identity and credit score and have on-the-go access, 24/7.



GET IT ON Google Play | Download on the App Store

Affordable legal and identity theft protection

Payroll Deduction Monthly	Individual	Family
LegalShield	$23.95	$23.95
IDShield	$8.95	$18.95
Combined	$32.90	$38.90

For More Information, Contact Your Independent Associate:

Nicholas Goodwin
www.myidpros.com
Nickg@dataguardpartners.com
513.646.4458

*Restrictions may apply. See your summary plan description for details. GENERAL EXCLUSIONS: (1) matters against the Employer, Company, or Provider Law Firm, (2) matters deemed by the attorney to lack merit, or violate any ethics rules, (3) matters outside the United States, (4) matters involving any Member which arises due to business matters or interests including: Ownership, management, or association with a business, partnership, corporate entity, or trust, any income producing property or venture no matter the nature, full time or part time including use of a commercial vehicle, (5) Fines, court costs, filing fees, ad litem fees, penalties, expert witness fees, bonds, bail bonds and out of pocket expenses, (6) any person who is a party in a lawsuit against the Company or is named as a defendant in a lawsuit by the Company shall not receive Services during the lawsuit, (7) matters covered by any insurance policy, (8) services related to patent, trademark or copyright matters, (9) Services where, in the Provider Law Firm's Professional Judgment, the requested Service is unnecessary or unwarranted for adequate advice, or would be in violation of any ethics laws, or frivolous, or with no merit, and (10) Native American legal issues including matters related to Indian Tribes and tribal governments including legal issues before federal, tribal and/or state courts, administrative bodies, arbitration panels or arbitrators, tribunals and/or hearing panels, judges, or officers.

Sheet_LSIDS_Combo_100617

Paying too much for your current merchant processing?

Get a FREE rate analysis and see how U.S. Bank can help you reduce your processing expenses. With two months of your current statements we'll show you how we can save you money every month. What do you have to lose, *except those higher fees?*

Payment Solutions

- Accept the payments your customers want to use
- Mobile and tablet payment acceptance solutions for additional flexibility
- EMV ready terminal solutions
- Contactless payments including Apple Pay™ and Android Pay

Process with US – Top 3 Reasons

- Faster Funding! It's your money, why wait for it?
- A layered approach to security
- Simple and easy to understand pricing

FOR MORE INFORMATION CONTACT US TODAY

John Webb
U.S. Bank Payment Solutions
Market Manager
937-671-1606
john.webb@usbank.com

TEAMWORX, LLC

What Advantages can Teamworx provide?

Partnering with a **PEO (Professional Employer Organization**) will add extra layers of protection to your business.

Client Advantages include:

- Backed by Hunter Consulting with over 34 years of Self-Insured experience
- Self-Insured claims costs are less expensive than State Fund claims costs
- One Point of Contact (payroll, workers comp, back-office HR)
- Labor/Employment Practices Consultation included
- Workers Comp premium savings exceeds Group Rating (avg 20%)
- Teamworx discounts can exceed -53% Group Discounts
- Teamworx Safety Services integrated

Save time, money, and enjoy piece of mind by knowing your company is backed by Teamworx!

"Teamworx has not only saved us real money, but they helped with our employee handbooks which has reduced liabilities"—Sandy Ambrose- ESJ Carrier

"Teamworx has been very responsive and professional-I'm glad I made the switch" Coy Compton-The Painting Contractor

"These guys have saved us thousands of dollars-they have become a trusted advisor" Jim Guenther- Guenther & Sons

For more information call (513) 372-8726, or

Visit our website at www.teamworxhr.com

EMPLOYMENT BACKGROUND SCREENING

In an uncertain world, Trak-1 provides security by enabling organizations of all sizes to accurately and responsibly assess human risk and improve decision making.

Our clients rely on our unsurpassed data quality and return time, leading-edge technologies, deep industry experience, true commitment to compliance, and respect and dedication to both them and their applicants. In short, our clients experience increased profits, reduced risk and improved efficiency through Trak-1 solutions and products. Your solution is here...with at least a 12% discount for your business! That's even better!

Your Business Can Use Trak-1 to:

- Establish an ***accredited and compliant*** way to screen potential or current employees.
- Verify education and employment history.
- Increase workplace safety and minimize loss.
- Assess credit history to avoid financial improprieties.
- Check driving records and access criminal records.
- Conduct other types of screening including residential and volunteer.

Your Business Will Receive:

- Clean, easy to read online PDF reports...for better informed decisions.
- Fast turn-around times...with many results instantly.
- Adverse action letters built right into the system... how are you handling this process?
- Local, LIVE customer support.
- User friendly web-based system, available 24/7.
- No monthly minimums, no monthly support fees.

Learn More. CALL TODAY! Dave Klotz at Trak-1 800.780.6407 or dave.klotz@trak-1.com.

FOLLOW US

facebook.com/trak1screening
@trak1screening
Trak-1

TRAK-1

800.780.6407
www.trak-1.com

strategic HR inc.

Celebrating 25 Years of Providing Outsourced HR Expertise!

Chamber Discount Program

YSCHAMBER
YELLOW SPRINGS CHAMBER OF COMMERCE
enterprising ideas + meaningful support

SOUTHERN OHIO CHAMBER ALLIANCE

Who We Are

strategic HR inc. is a well-established outsourced HR management firm working with organizations that have a lean HR or no HR department. We can partner with you to help develop, strengthen, augment, or manage your human resources function. We give you the benefits of having experienced human resources professionals dedicated to supporting some or all of your company's HR needs without having to create a new position in your organization.

Whether you need help with a short-term project or long-term HR support, we can provide the extra hands and the experience needed to accomplish your goals. Bottom line, we save our clients time by tackling their HR challenges allowing them to focus on what they do best.

How Can Outsourcing HR Help You and Your Business?

Many organizations find outsourcing to be a cost-effective and advantageous way to get crucial work done. For example, if you have a small HR department that is stretched beyond capacity, we can be the extra hands you need. We can tackle your strategic projects so you can focus on your daily HR work or vice versa. Either way, you achieve your goals!

In addition, if your company doesn't have any dedicated HR staff and you're not quite ready for a full-time HR department, strategic HR inc. can establish the HR function and manage it until your company is large enough to truly need an internal HR staff.

The colorful wheel of our HR Solutions above highlights the array of outsourced HR support that we can provide to your organization. Sample HR Services include:

- Conducting an HR Audit
- Creating or updating your employee handbook
- Providing full-cycle recruiting support
- Conducting employee surveys
- Access to our Virtual HR Solutions for 24/7 self-service access to HR tools and resources

Our Approach

We understand that a "one size fits all" approach doesn't work. That's why we develop client-focused partnerships and innovative solutions designed to meet our clients' unique needs. Our job is to lighten your load and to help you shine!

Chamber Member Discounts

Protect and grow your bottom line with HR.

Whether it's an employee handbook that can serve as the first line of defense in a lawsuit, having a clear understanding of labor laws, or implementing effective hiring and on-boarding practices – expert HR can be the key to protecting and growing your business.

The potential costs of HR violations can range from $7,000 for a single OSHA violation up to $125,000 for a small business lawsuit, which can last up to a year to resolve.

strategic HR inc.'s **Virtual HR Solutions** can help you to manage your HR compliance, while supporting your employee relations and training needs.

Virtual HR Solutions Discounts

strategic HR inc. is pleased to offer chamber members up to a 33% discount on our Virtual HR Solutions.

Contact us today to learn more about how we can help you to protect your business, avoid costly penalties, and provide valuable employee training with our expert HR tools and advice.

BENEFITS TO YOU:

- 24/7 Online Access
- Do it Yourself Freedom
- HR Best Practices
- Customizable Tools & Documents
- Easy and Cost Effective
- Protection

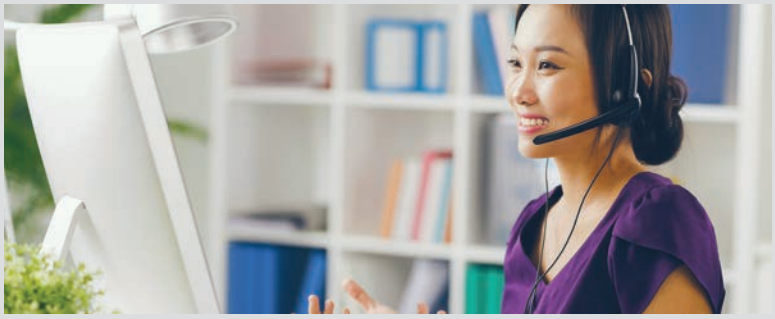
Choose from Three Levels of Virtual HR Solutions:

Virtual HR Support Center

Our cloud-based solution is available 24/7 to help you manage your HR compliance and employee relations issues.

Features include:

- Easy-to-use Handbook Wizard to create your own employee handbook
- Wide range of job descriptions
- Quick guides and checklists on common HR topics
- Extensive, searchable, easy-to-understand federal & state law libraries
- Exclusive HR Training On-Demand videos



Virtual HR On-Demand

Access to the Virtual HR Support Center; plus over-the-phone access to HR Professionals.

Features include:

- Custom designed employee handbook
- HR Document customization (i.e. job descriptions)
- Free quarterly Harassment Prevention Training
- Unlimited HR assistance from HR Professionals via live phone call, email, or chat

e-Learning Solutions

A collection of award-winning online training resources containing thousands of micro videos, covering a wide variety of topics important to today's workforce.

Training topics include:

- Business Skills
- HR Compliance
- Industry Specific
- Information Technology
- Leadership & Management
- Sales & Service
- Software
- Workplace Safety

strategic HR inc.

8160 Corporate Park Dr., Ste. 200, Cincinnati, OH 45242
p. 513-697-9855 • ChamberSales@strategicHRinc.com
strategicHRinc.com

Contact Us

If you have questions, concerns, or would like to speak further, please don't hesitate to reach out! You can reach us at ChamberSales@strategicHRinc.com or 513-697-9855. If you would like to get in contact with us individually, our information is below.

Melissa Dern
HR Service Solutions Lead
Melissa@strategicHRinc.com
513-697-9855 (ext. 306)

Samantha Osborne
Marketing Strategist
Sam@strategicHRinc.com
513-697-9855 (ext. 316)

Business Solutions

COLLABORATION

Clark State has an extensive network of partners including consultants and subject matter experts, local and state government agencies, training partners and funding sources to help your company perform and grow. We work with companies in creating customized onsite training programs, help companies improve or establish quality systems, and connect companies with state funding programs for training and other incentives.

WORKFORCE TRAINING

Clark State can help you better understand the regional workforce and align your strategy and resources to cut costs and expand. We run short term open enrollment trainings to quickly prepare individuals for entry level positions in manufacturing, welding, pharmacy technician, dental assisting, STNA and other healthcare related fields. We can also create new programs quickly and efficiently to meet the region's demands. In addition, we connect to our college program students and co-op and internship opportunities.

WORK READY COMMUNITY

Clark State can provide ACT Work Keys National Career Readiness Certification testing to assess potential employee's abilities to learn the skills needed for specific positions. We can also access a large library of pre-hire and pre-training assessments that range from specific skills to personality assessments. These assessments can help make sure your workforce matches the strengths, interests and values needed for both the specific position and your company culture to ensure a successful fit which can, in turn, reduce turnover and the associated costs.

CURRENT TRAININGS INCLUDE (BUT ARE NOT LIMITED TO):

- LEAN Six Sigma
- Process Improvement
- ISO 9001:2015 and other standards
- Leadership Training
- MSSC Certification
- Professional Supervisor Certification
- Customer Service Online National Certification
- OSHA-10 General Industry

Bonus Coupon

SAVE 10%

As a Yellow Springs Chamber Member, SAVE 10% on any Clark State training and consulting service.

CLARK STATE COMMUNITY COLLEGE

YSCHAMBER
YELLOW SPRINGS CHAMBER OF COMMERCE
enterprising ideas + meaningful support

FOR MORE INFORMATION CONTACT:
Lesli Beavers
Workforce and Business Solutions
beaversl@clarkstate.edu | 937.431.6062

clay+stan

Branding Package Program

Clay + Stan, in partnership with the **Yellow Springs Chamber of Commerce**, has developed an innovative new branding program designed to help small business owners. A strong brand identity is the most important aspect to establishing and growing your business. However, in today's economic climate most small business owners cannot afford the prices that ad agencies and design firms charge.

We're going to change all that.

Every chamber member can now have a brand that's about big ideas without having to pay big agency prices. The main purpose of this program is to add extra value to your chamber membership by helping to improve marketing communications, maintain a professional looking brand and making sure every customer experiences a high level of creativity. The costs associated with these branding packages covers creative services for one concept that includes:

- Logo
- Business Cards
- Identity Collateral (letterhead, envelope, menu)
- Signage (outdoor & indoor)

Additional advertising materials can be developed at a reduced rate but would be out of the scope of branding packages. These would include, but are not limited to:

- Web Design
- Print Ads
- Brochures
- Direct Mail

Branding Package Costs & Terms

$500.00 for non-chamber members. **$420.00** for current chamber members.

Additional advertising materials can be done at a **reduced rate of $35/hour**.

Payment Terms:

- Option 1 – Full payment due at the completion of project.
- Option 2 – Half due at the start of project and half due upon completion.

Bring it to the masses.

clayandstan.com
241 Xenia Avenue • Yellow Springs, OH 45387 • 937.838.6915

CHAMBER MEMBER SPECIAL
2020

$150 CHAMBER MEMBER SPECIAL

Rental Rate Includes:

Up to 8 hours of usage

Up to 20 attendees (open-block setup)

Use of screen and two easels

Two complimentary pots of coffee

Dedicated WiFi

Valid for Yellow Springs, Beavercreek & Dayton Chambers of Commerce only.
Food or additional beverage must be arranged separately. Setup fee not included.

MILLS PARK HOTEL
•EST. 2015•

321XENIA AVENUE • YELLOW SPRINGS, OH 45387

937.319.0400

MILLSPARKHOTEL.COM

RyanA@millsparkhotel.com

Unique Lodging of Ohio - 2019 Property of the Year

Montgomery Insurance & Investments

is excited to announce the arrival of Charlie Davis, our newest Tax Preparation Specialist.

Accounting professional with 7 years experience
Graduated from Wright State University with a double major in Finance & Accounting.
Lifelong Greene County resident.
Actively working toward CPA certification with a completion date of February 2014
Member of National Society of Accountants
Member of National Association of Tax Professionals

10% OFF

TAX PREPARATION

Montgomery Insurance & Investments

Offer exclusive for **Yellow Springs Chamber** members and their employees.
Offer valid on tax preparation fees only.
Present coupon at time of tax preparation.
EXPIRES 10/15/2014

Montgomery
Insurance & Investments

CHARLIE DAVIS ✳ 937.372.7669 X103 ✳ CHARLIE@MONTGOMERYII.COM ✳ MONTGOMERYII.COM

Office DEPOT

Save on what you need to do business

And support your chamber

Here's how it works:

- **Save up to 45% on 500+ items that businesses purchase most often, including exclusive discounts on national brand ink & toner**
- **Save up to 10% off just about everything Office Depot stocks in stores and the Business Solutions Division annual catalog**
- **Plus, members get deep discounts on our Copy & Print services - 2.5 cent black & white, 24 cent color copies and 40% off finishing services every day!**

YSCHAMBER

YELLOW SPRINGS CHAMBER OF COMMERCE

enterprising ideas + meaningful support

Store Purchasing Card Application

Your Store Purchasing Card allows you to receive the lower of the retail store price or your custom business account pricing when you shop in our Retail stores. You may pay by cash, check, credit card or account billing (if you have account billing on your business account.) Any single transaction may not exceed $1,000. Daily transactions are limited to 5 per day and may not exceed a total of $2,000. To request different payment options or transaction limits, please contact your account manager.

Please fill out the top section and fax it to 888.438.9066. Please allow up to 3 weeks for processing. If you need assistance filling out this application or you have any questions on the Store Purchasing Card, please contact your Account Manager or call 888.438.4037. By signing below you acknowledge that you have read and agree to the Store Purchasing Card terms and conditions on the reverse side of this application.

CUSTOMER

Please complete the information below as it should appear on the card. Please fill out all fields in this section. If you would like more than one card with different cardholder information, a separate application is necessary.

Company Name: _____ (Up to 25 characters)

Account #: _____

Cardholder Name: Name You Want on the Card (optional)

Company Contact: Contact Information Here

Company Address: _____ City: _____

State: _____ Zip / Postal Code: _____ Phone Number: _____ E-Mail: _____

☐ How many cards would you like?

By signing here you acknowledge that you have read and agree to the Store Purchasing Card terms and conditions on the reverse side of this application.

Customer Signature: _____ Date: _____

INTERNAL USE ONLY (Account Manager)

Account Manager: _____ Sales ID: _____

Phone Number: _____ Extension: _____ E-Mail: _____

Account Manager's Signature: _____ Date: _____

TechAdvisors

(937) 528-2460
P.O. BOX 555, Springfield, Ohio 45501
TechAdvisors.us

HOW TO PROTECT YOUR DIGITAL ASSETS

Leominster Public School System in Massachusetts surrendered $10,000 to ward off their attackers. Hancock Regional Hospital in Indiana paid $55,000 to stop their company take-down. A South Korean web provider forked over more than $1 million after the company's servers were taken hostage.

All these instances are recent examples of hackers taking advantage of unprotected servers and using ransomware to demand payouts in untraceable Bitcoin. Ransomware is just one example of the growing volume and types of cybercrime, which can strike businesses and organizations large and small.

With ever-evolving technology, threats will continue to rise. Cyber economy researching and publishing firm Cybersecurity Ventures predicts cybercrime costs will grow to $6 trillion annually by 2021. Security software development firm Symantec reports 43% of cyberattacks target small business, and the Small Business Innovation Research program reports the average cost of a cyberattack for a small business is $20,752.

In the Dayton area, local business technology support company TechAdvisors is prepared to assist organizations and companies take necessary steps to protect from cybercrime. "One of the most important things you can do to defend your business against cyber-attacks is to secure your servers and email," said TechAdvisors President Randall East. "According to a report from phishing research group PhishMe, 91% of cyberattacks start with email scams. This can lead to a dangerous gateway, providing hackers with access to your digital systems, personnel files, and other vulnerable data."

In addition to ransomware and phishing, intellectual property theft is another way crooks can bring a company to its knees. "Trade secrets, customer information, copyrighted material — anything of economic value can be confiscated by hackers if your tech systems are left defenseless," East said.

The first step to ensuring protection against cybercrime is to assess the current risk of a business or organization. Assessments include:

- What software is mission critical?
- What hardware/software (if any) currently is in use to detect and stop threats?
- What training/guidance is provided to employees?

Understanding the ways systems and structures are susceptible to attack is important to identify appropriate and cost-effective measures to secure data and guard against potential threats. "Once we get a comprehensive picture of a company's weak points, we can devise a plan to strengthen those spots and reinforce anything that's already working well," East said. "This initial step is so important, TechAdvisors is offering a free technology audit to any Chamber member."

The free technology audit will detect potential areas businesses may be exposed to cybercrime, offering pathways to defense and cyber security. Tackling this step sooner rather than later reduces the risk of ending up like the City of Atlanta, whose totals for payout and remediation after a recent ransomware attack are now more than $5 million. "Don't wait for an emergency catalyst like a ransomware attack to protect yourself and your digital assets," East said. "The old maxim 'an ounce of prevention is worth a pound of cure' is just as true in today's digital world."

YELLOW SPRINGS CHAMBER OF COMMERCE

has a special 15% discounted rate at Park-N-Go Dayton Airport Parking

Register your individual vehicle: https://www.daytonparking.com/corp/?code=YCOC15

You may also make a reservation using Promo Code YCOC15, or just ask for the discount at check-in

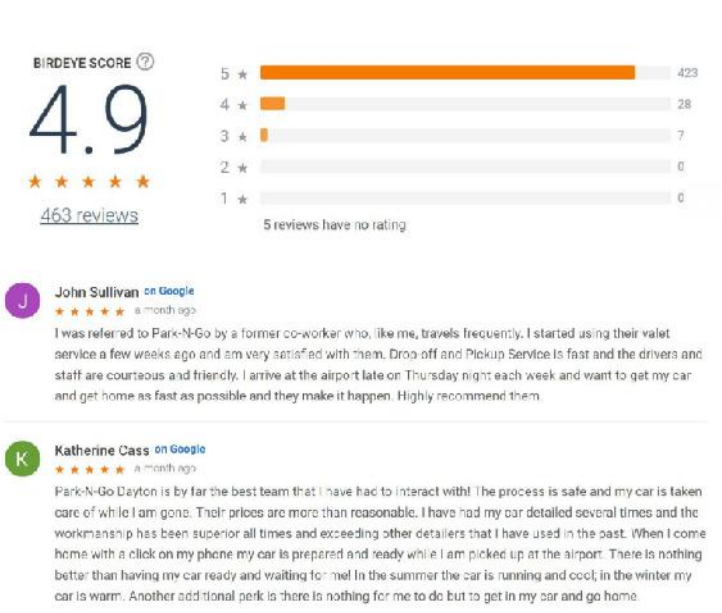
Save money and enjoy a better parking experience!
Valid for business or personal travel for you and your household.

2 locations to serve you better

Full-Service Valet Parking
2700 W National Rd, Dayton, OH 45414

Economy Self-Park
1140 W National Rd, Vandalia, OH 45377

Check out our great reviews on Google and Facebook!



Park-N-Go Airport Parking | DaytonParking.com | 937-890-PARK

IMPACT
2018 ANNUAL REPORT

CELEBRATING THE PEOPLE,
BUSINESSES AND ORGANIZATIONS
WHO IMPACT OUR COMMUNITY.

YSCHAMBER
YELLOW SPRINGS CHAMBER OF COMMERCE
enterprising ideas + meaningful support

The Mission of the Yellow Springs Chamber of Commerce is to encourage a vibrant business environment that drives the success of our members while enhancing the quality of life in our community.

Membership in the Yellow Springs Chamber has benefits beyond supporting the community, region, and member businesses and organizations. The following benefits provide real financial savings and value-added services that can more than pay for the cost of your membership:

- **Financial Benefits through Discount Programs**
- **Promotional Benefits through Web, Print, and Social Media**
- **Educational & Networking Opportunities**
- **Advertising Benefits through the Cooperative Marketing Plan**

SOUTHERN OHIO CHAMBER ALLIANCE

Increasing the value of your Membership.

345 TOTAL MEMBERS
42 NEW MEMBERS IN 2018

THANKS TO OUR PARTNERS IN 2018

STREET FAIR: Greene Memorial Hospital, Soin Medical Center, Wagner Subaru, Cresco Labs, Yellow Springs Brewery, Bonbright Distributors/ MillerCoors, Village of Yellow Springs, Miami Township Fire & Rescue, Yellow Springs Schools, Young's Jersey Dairy, Jackson Lytle & Lewis Life Celebration Center, DMS Ink, Universal Windows Direct

MARKETING & SPECIAL EVENT SPONSORS: Asanda Imports, Brandeberry Winery, Clifton Mill, Current Cuisine, Dark Star Books, Dunphy Realty, Glen Helen Ecology Institute, Greene Canteen, Greene County Conv & Visitors Bureau, House of AUM, House of Ravenwood, Import House, Jailhouse Suites, Lagom Loft, Little Art Theatre, Miguel's Tacos, Ohio Silver, Peach's Grill, Rails to Trails Conservancy, Rose and Sal Mercantile, The Smoking Octopus, The Winds Café, Village Artisans, Village of Clifton, Wildflower Boutique, Ye Olde Trail Tavern, Yellow Springs Brewery, Yellow Springs Toy Company, Young's Jersey Dairy, Yellow Springs Arts Council

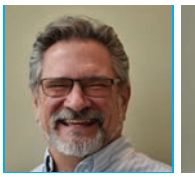
CHAMBER MEETING SPONSORS: Soin Medical Center, Greene Memorial Hospital, Anderson Williamson Insurance Agency/Erie Insurance, Southern Ohio Chamber Alliance, Reichley Insurance Agency, Friends Care Center, YS Federal Credit Union, WesBanco, Ehman's Garage, S&G Artisan Distillery, Yellow Springs Brewery, US Bank, Craig Mesure, Emporium Wines, Mills Park Hotel, Tom Koogler

CHAMBER MEETING PRESENTERS/BUSINESS AFTER HOURS HOSTS: Arthur Morgan Institute for Community Solutions at Agraria, Clem & Thyme Nutrition, Greene County Council on Aging, Matthew Cole CPA, Michael Martens, S&G Artisan Distillery, Stoney Creek Garden Center, US Bank, Village of Yellow Springs, Yellow Springs Brewery

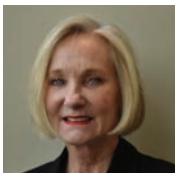
WEB MANAGEMENT: Bing Design **DESIGN SERVICES:** clay+stan

BOARD & STAFF

Gery Deer, *Chair*



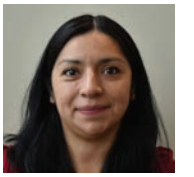
Nick Gaskins, *Vice Chair*



Sarah Courtright, *Treasurer*

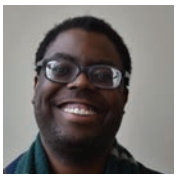
Wendy Pace, *Secretary*

Ara Beal, *Member at Large*

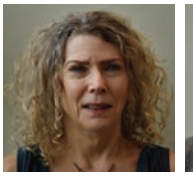


Minerva Bieri, *Member at Large*

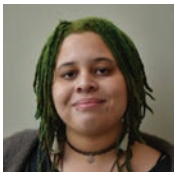
David Ehman, *Member at Large*



Gariot Louima, *Member at Large*



Karen Wintrow, *Executive Director*



Alexandra Scott, *Special Events Coordinator*

Ex Officio Members
Mario Basora, YS Schools, Gene Barnett, WPAFB, Brian Housh, Village of Yellow Springs

Outgoing Members
Ann Simonson, Craig Mesure, Dave Boyer
Thank you for your service!

COMMUNITY INVESTMENT

Enhancing our quality of life

- Yellow Springs Graduating Senior Scholarship (Michael Olesko)
- Yellow Springs Community Foundation Giving Tuesday Business Sponsor
- Earth Day Shred-It Yellow Springs
- 9-11 Memorial Stair Climb Sponsor
- Greene Medical Foundation Circle of Victory
- Village of Yellow Springs Staff Appreciation
- Yellow Springs Station Landscaping
- Yellow Springs Food Bank Donations
- Mills Lawn PTO Gingerbread Fest Partner
- Miami Valley Military Affairs Association Golf Outing Sponsor
- Roads to Recovery Golf Outing Sponsor
- Greene Giving Golf Outing Sponsor
- Wheeling Gaunt Sculpture Project Sponsor/Partner
- Tecumseh Land Trust Harvest Auction Sponsor

COMMUNITY IMPACT AWARD WINNERS

MILLWORKS

In 1991, two local families, Rod and Ellen Hoover and Sandra Love and Sam Young, began an odyssey that lasted nearly three decades when they purchased an abandoned industrial property at auction to create rental space for businesses in The Village of Yellow Springs. The property consisted of three acres of land with 11 structures, ranging in size from 1,500 square feet to 6,800 square feet.

The property first housed a cannery in the 1890s and eventually became the DeWine Seed Company in the 1930s. At the time of sale in 1991, it was largely unimproved, lacking bathrooms, heat, and, in some sections, even floors. There were also environmental issues to be resolved, or as Sandy Love described, "It was a little rough around the edges."

The site grew to four acres when the owners purchased the parcel that fronts Fairfield Pike as well as an area used for loading docks along the bike path.

Millworks offered critical space for local business and light manufacturing to operate including truck repair, soy products production, plastic injection molding, medical data processing, and a resin casting operation owned by Sam Young. Over the years, as many as a dozen tenants have filled the 48,000 square foot complex.

Three local companies - EnviroFlight, Yellow Springs Brewery, and S&G Artisan Distillery - began and still operate at Millworks. In addition, the complex currently houses Gray's Earthworks, Huntington Instruments, Sculptor's Emporium, and Michael Jones Ceramics. Businesses located at Millworks fill the entire complex and engage more than 65 full or part-time employees.

Millworks owners provided a business space that has contributed to the economic vitality of Yellow Springs through jobs, taxes, utilities, and, most importantly, relationships with business owners and community leaders. They were savvy and diligent entrepreneurs who worked to further their vision: Yellow Springs is Open for Business!

We salute Ellen, Rod, Sandy, and Sam, four zealous visionaries who transformed an abandoned industrial complex into a vital and vibrant maker space for small businesses, artists, and inventors, thereby providing a true and lasting IMPACT on the local economy.

LITTLE ART THEATRE

In 1929, Dick and Mary Denison founded what was first called "The Little Theatre" on Xenia Avenue at Short Street. The name was suggested by Ernest Morgan, son of Antioch College President Arthur Morgan.

The Theatre was integrated peacefully in 1942 when students from Antioch College and nearby Wilberforce University staged a sit-in, planned with the help of Antioch faculty Jessie Treichler, Thomas Dowdell, and Herman Schnurer.

In the mid-1940s, Antioch College student Elizabeth Morss Graff created the signature house light murals, which stylistically depict Aztec, Incan, Native American, Egyptian, Asian, and Roman cultures.

The Art Theatre Guild of Scottsdale, Arizona purchased the property in 1955 and renamed it the "Little Art Theatre." In one of several critical moments in the life of the Theatre, Antioch College purchased it in 1987 with President Alan Guskin calling it a "quality of life issue for Yellow Springs."

Ellen and Rod Hoover acquired the building in 1990 while Jon Saari owned and operated the theatre business from 1990 to 1997.

After managing the Little Art Theatre for twenty years, Jenny Cowperthwaite purchased the business in 1998, and now serves as Executive Director.

October 2009 marked a new era for the Theatre, organizing as a non-profit corporation under the direction of the Board of Directors of The Little Art Theatre Association. Thanks to generous local and regional support, the first major renovation occurred in 2013 and included upgrading and refurbishing the Theatre, adding digital projection and sound, improving accessibility, installing new seats, and enhancing sight lines, all the while preserving and retaining its iconic houselights and beloved marquee.

2019 marks the Little Art Theatre's 90th year as a movie theatre, Jenny's 40th year as its manager/director, and the organization's 10th year as a nonprofit.

We salute the Little Art Theatre Board, staff, building owners, and donors for showing great movies to Yellow Springs and the entire region. The Little Art Theatre provides a significant IMPACT through entertainment, education, and partnerships, making it the Best Place to Watch a Movie…Together…for 90 years!

2018 ACCOMPLISHMENTS

- Welcomed new or expanding businesses including Cresco Labs, Calypso Grill, Yellow Springs Toy Company, Basho Apparel, Lagom Loft, and Rose & Sal Mercantile.
- Served on the Economic Sustainability Commission to further the development of a designated community improvement corporation for Yellow Springs, revive the revolving loan fund, and create a marketing strategy for the CBE.
- Convened the Local Food Collaborative to propel interest in expanding our local food economy.
- Developed a webpage to promote the event venues and amenities in Yellow Springs.
- Prepared a report for Yellow Springs Village Council estimating the total financial impact of the Yellow Springs Destination economy to be $16,060,825.
- Collaborated with Rails to Trails Conservancy Midwest and the Village of Yellow Springs to host Opening Day for Trails, encourage construction of the Yellow Springs-Clifton Connector, and develop the Village Active Transportation Plan.
- Hosted 10 member events, providing networking and education opportunities to over 300 members.
- Invested over $265,000 to support our mission, our members, and the community.
- Partnered with Marketing Plan Members to invest over $15,000 in paid media, including Ohio Magazine Giveaway Days and Columbus Monthly Best Driving Vacations.
- Hosted two successful Street Fairs and partnered on other successful events including SpringsFest, YS Open Studios, and Holiday in the Springs.
- Developed a promotional video for the holidays featuring the joy of small town shopping, dining and family fun.
- Increased web traffic from social media between 12-15% for new users, sessions, and page views with Facebook specifically up 17% across all 3 metrics and direct traffic up 8%.
- Printed and distributed over 28,000 Visitor's Guides.
- Introduced Handcrafted 68 (Tasty Libations/Local Destinations) as a marketing tool to connect the craft breweries, distilleries and wineries in Greene and Clark Counties.

2019 GOALS

- Support bringing new businesses to Yellow Springs with focus on the CBE and Millworks.
- Establish a Business Advisory Council to provide mentoring and support to small businesses and entrepreneurs.
- Deepen member engagement through improved communication, targeted benefits, and directed education and networking events.
- Support robust chamber committees to build capacity toward improved member services.
- Expand the Marketing Plan with more participants and focused advertising.
- Collaborate with local non-profit organizations to deepen the connections between the business and non-profit communities.
- Continue community collaborations to develop a community improvement corporation, explore more deeply the local food economy, and further improve our active transportation network.